

中文信息:

- Bebrite 对经营权申请人的要求, 与被任命的管理人 / 监督人 (需要经过公司审核) 的要求:
 - a) 个人资料及证明:
 - ✓ 所有申请者的护照及签证
 - ✓ 申请者的澳洲驾驶执照 (至少一人)
 - ✓ 所有申请者的健康医疗卡
 - ✓ 申请者的银行报告.
 - b) 至少一名申请者会说适当的英文
 - c) 所有申请者必须实际参与每天的清洁工作, 不允许只管理聘用者.
 - d) 至少一名申请者能够驾驶汽车并且有澳洲驾驶执照.

- Bebrite 特许权申请过程:
 - 1) 安排申请者与 Bebrite 销售部经理会面
 - 2) 申请者需要携带相关证明(上面列出的个人资料和证明). 销售经理检查申请人的资料.
 - 3) 确定申请人资料的真实准确性, 并确认所有申请者是否均达到申请标准. 当申请者评估合格, 根据澳洲法律规定, 销售经理会提供一份公司内部信息资料 (Disclosure Document) 让申请者签收. 申请者需要支付定金\$2,500 澳元. (第 1 级) 销售经理另外会提供给申请者其澳洲特许经营权编码. 澳洲法律规定, 申请人在支付定金后的 14 天内有申请终止权. 所有定金全部退还.
 - 4) 申请人与 Bebrite 签署正式合约并支付申请费余额. 第一级申请余额为 \$25,247 澳元. 金额包括剩余申请费附加每年的保险费. (\$27,150-\$2,500+\$597) 申请人至此正式成 Bebrite 清洁服务公司的特许经营人.
 - 5) 新特许经营人参加为期 5 天(一周)的免费培训课程. 课程当中, 新经营者将会被指导如何管理公司, 如何为客户下清洁定单, 如何与公司服务中心联系获取帮助. 公司将会给新申请者提供统一制服, 所需清洁工具, 清洁产品和报价与收据本.
 - 6) 新经营人将从签约的第二周开始正式工作. 由公司提供的为期 80 天的收入担保从第二周正式工作开始.

- Bebrite 清洁特许权投资概论:
 - 1) 申请费: \$27,150.00 澳元
 - 2) 申请费用包括:
 - ◇ 清洁工具
 - ◇ 清洁剂
 - ◇ 一周免费培训
 - ◇ 广告费
 - ◇ 制服定做费
 - ◇ 经营指南
 - ◇ 促销产品
 - ◇ 报价单和收据单本

- 3) 最低收入担保: 每星期\$1,100 澳元(第一级)
- 4) 收入担保期: 免费培训后正式工作起的 80 个工作日

- 每月管理费: \$557 澳元
管理费包括:
 - ✧ 刊登广告费用
 - ✧ 每期清洁产品再储备
 - ✧ 新的收据单本
- Bebrite 年度保险费: \$597.00 澳元
- 更多信息拨打: 130-013-1664
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A Chinese-speaking translator is available at our head office
Call 1300 131 664

English Copy:

- Bebrite requirement on new franchise prospects:
 - a) Identification requirement:
 - ✓ Passport of all franchisee responders
 - ✓ Driver' s Licenses
 - ✓ Medicare Card
 - ✓ Bank Statements of franchisees
 - a) One person must be able to speak English
 - b) Both people must work in the business every day, not manage staff only.
 - c) One person must be able to drive and have drive license.

- Application procedures:
 - 1) Arrange a meeting with Bebrite representatives.
 - 2) Applicants should present required identifications to Bebrite representatives.
 - 3) After proving applicants' availability, the first step paper work can be approach. Applicants need to pay a deposit of \$2,500 (level 1) and sign a document. A disclosure document will be given to applicants. According to Australian Law, applicants is allowed to cancel this application within 14 days, the deposit of \$2,500 (level 1) will be fully refunded to applicants.
 - 4) Applicants pay the balance amount and sign the franchise agreement. Applicants then become a new Bebrite franchisee. The balance is \$25,247 (\$27,150-\$2,500+\$597). This amount includes the difference of franchise price plus annual insurance premium.
 - 5) New franchisees convene for their free one-week training. During this period, new franchisees will be teaching how to quote price and given equipment and uniforms.
 - 6) New franchisees start their business from the second week with 80 days guaranteed income.

➤ Bebrite franchise investment summary (level 1 only)

Franchise Price: \$27,150.00

Cost includes all:

- ✧ Equipment
- ✧ Cleaning Chemicals
- ✧ Training
- ✧ Marketing
- ✧ Uniforms
- ✧ Operations Manuals
- ✧ Promotional materials
- ✧ Stationery

Guaranteed Minimum Income: \$1,100.00 per week

Guaranteed Income Period: 80 Working Days

Monthly Management Fee: \$557.00

Fee includes:

- ✧ All advertising conducted by the franchisor
- ✧ Restock of cleaning chemicals as per schedule
- ✧ New Invoice books as required

Bebrite group Insurance Scheme:

An annual insurance premium of \$597.00

Call 1300131664 for further information.